

## 3rd quarter sales: + 13.8%

### Sustained growth confirmed over the financial year

Consolidated sales (January 1 to September 30)

| In M€ (non audited)     | 2009  | 2008  | Variation |
|-------------------------|-------|-------|-----------|
| 3 <sup>rd</sup> quarter | 55.3  | 48.6  | + 13.8%   |
| 9-month aggregate       | 165.1 | 144.9 | + 14.0%   |

The third quarter fell in line with the trend experienced in the previous quarters. The activity on September 30 was thus up by 13.8% compared to 2008, taking it to €55.3m or €6.7m. in terms of additional sales generated over the period.

Over 9 months, the activity rose by €20.2m to €165.1m; representing a 14.0% increase on last year. ISEM, integrated into Tessi Payment Methods as of 1 January 2009, boosted the Group's activity during the period by €2.6m. Organic growth stood at + 12.2%.

- Tessi Payment Methods continued to benefit from the excellent targeting of CPoR Devices. At €81.1m, this activity rose by 18% compared to the same period of 2008.
- Tessi Document Processing continued to progress and attained €51.4m, posting a 10.5% increase.
- Tessi Marketing Services posted growth of 14.7%, taking it to €28.7m.
- Miscellaneous activities stabilised at €3.9m.

### Confirmed growth for 2009

For the year as a whole, **Tessi** confirms its forecasts for favourable trends, with activity looking positive and operational profitability.

**Next publication: 4<sup>th</sup> quarter sales, on February 11, 2010, after the close of market.**

#### About Tessi:

- Tessi is the document processing specialist in France
- 3,100 staff in 2008
- 2008 sales: 204 M€
- Listed on Euronext Paris Eurolist C – ISIN Code: FR0004529147 – Symbol: TES
- Registered head office in Grenoble (38)
- Established in 1971 and acquired in 1979 by Marc Rebouah, current CEO
- N°1 in France in data acquisition and processing
- N°1 in France in deferred promotional management
- N°2 in France in check processing

For more information about the group: [www.tessi.fr](http://www.tessi.fr)

## Contacts

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